

CSSA COMMERCIAL TRAINING COURSE PRICELIST (effective 1 July 2017)

Course Title	Course Description	Course Objective	Days	Price
CMMI-DEV 1.3 Executive Overview – Half Day	This course introduces participants to version 1.3 of the CMMI for Development model to help them understand how engineering, management and support activities can be improved.	The course introduces executives to CMMI-DEV and provides an overview of: (1) Overview including terms and concepts; (2) Business Case for CMMI; (3) CMMI adoption; (4) How CMMI meets its purpose and (5) Implementation guidance and suggestions.	2-4 hours	\$3,500 for up to 20 people \$150 for each additional student Max of 40 people
CMMI-DEV 1.3 Executive Overview – 1 Day	This course introduces participants to version 1.3 of the CMMI for Development model to help them understand how to apply best practices to engineering, management and support activities.	Class participant will be able to: 1) understand CMMI-DEV model structure; 2) understand model terminology; 3) map model terminology to organizational terminology; 4) interpret all process areas within the context of the organization's culture, business needs, and circumstance; 5) Discuss implementation guidance and suggestions.	1	\$6,000 for up to 20 people \$400 for each additional student Max of 40 people
CMMI-SVC 1.3 Executive Overview – Half Day	This course introduces executives to version 1.3 of the CMMI for Services model to help them understand how engineering services and other services can be improved.	The course introduces executives to CMMI-SVC and provides an overview of: (1) Overview including terms and concepts; (2) Business Case for CMMI; (3) CMMI adoption; (4) How CMMI meets its purpose; and (5) Implementation guidance and suggestions.	2-4 hours	\$3,500 for up to 20 people \$150 for each additional student Max of 40 people
CMMI-SVC 1.3 Executive Overview – 1 Day	This course introduces participants to version 1.3 of the CMMI for Services model to help them understand how to apply best practices to the delivery of engineering services and other services.	Class participant will be able to: 1) understand CMMI-SVC model structure; 2) understand model terminology; 3) map model terminology to organizational terminology; 4) interpret all process areas within the context of the organization's culture, business needs, and circumstance; 5) Discuss implementation guidance and suggestions.	1	\$6,000 for up to 20 people \$400 for each additional student Max of 40 people
3-Day CMMI Institute Introduction to CMMI-DEV V1.3	This three-day course introduces engineers, managers and practitioners, appraisal team members, and process improvement teams to CMMI for Development fundamental concepts. The course will help attendees understand how to apply best practices to engineering, management and support activities.	Successful completion of this course will enable participants to: (1) Describe the components of the CMMI-DEV model and their relationships; (2) Discuss the process areas; (3) Describe the model content; (4) Learn effective practices for product development; (5) Sustain improvement; and (6) Prepare for next steps, such as an appraisal or certification.	3	\$1,525 per participant* Min of 10 participants and max of 30 participants
3-Day CMMI Institute Introduction to CMMI-SVC	This three-day course introduces engineering services managers and practitioners and other service managers and practitioners, appraisal team members, and process improvement teams to CMMI for Services fundamental concepts. The course will help attendees understand how service delivery can be improved.	Successful completion of this course will enable participants to: (1) Describe the components of the CMMI-SVC model and their relationships; (2) Discuss the process areas; (3) Describe the model content; (4) Determine whether CMMI-SVC applies to their business context; (5) Learn effective practices for defining, establishing, and managing service; (6) Sustain improvement; and (7) Prepare for next steps, such as an appraisal or certification.	3	\$1,525 per participant* Min of 10 participants and max of 30 participants
3-Day CMMI Institute Introduction to CMMI-DEV and CMMI-SVC Combined	This three-day course combines the 3-day Introduction to CMMI-SVC or 3-day Introduction to CMMI-DEV course described above with the 1-day CMMI-DEV or 1-day CMMI-SVC supplement course described below into a single course.	Successful completion of this course will enable participants to achieve the objectives for the both the 3-day CMMI Institute Introduction to CMMI-DEV 1.3 and the 3-day CMMI Institute Introduction to CMMI-SVC described above.	3	\$1,800 per participant* Min of 10 participants and max of 30 participants

CSSA COMMERCIAL TRAINING COURSE PRICELIST
(effective 1 July 2017)

Course Title	Course Description	Course Objective	Days	Price
CMMI Institute Introduction to CMMI-DEV Supplement	This half-day course introduces engineering service providers as well as other service providers, appraisal team members, engineers, practitioners and process group members to the CMMI for Development (CMMI-DEV) model, which describes effective practices for developing quality products for customers and end users. Pre-requisite: 3-day CMMI-SVC course.	Successful completion of this course enables participants to do the following: (1) Explain how CMMI-DEV can help a development or service organization to improve its development processes; (2) Describe the unique elements of CMMI-DEV; and (3) Locate information in the CMMI-DEV model.	1/2	\$540 per participant* Min of 10 participants and max of 30 participants
CMMI Institute Introduction to CMMI-SVC Supplement	This half-day course introduces engineering service providers as well as other service providers, appraisal team members, engineers, practitioners and process group members to CMMI fundamental concepts related to service delivery. Pre-requisite: 3-day CMMI-DEV course.	Successful completion of this course enables participants to do the following: (1) Understand how CMMI-SVC can help a services organization improve their performance; (2) Describe the unique elements of CMMI-SVC; and (3) Locate information in the CMMI-SVC model.	1/2	\$540 per participant* Min of 10 participants and max of 30 participants
1-Day Agile Project Management	This course is for participants who want to understand the principles of Agile Project Management as it relates to Agile principles and characteristics.	The course prepares participants to: (1) Initiate the investigation into whether and where their organization is ready for Agile project management; (2) Understand the values, principles, and attributes of agile projects and agile project management; (3) Identify and become familiar with selected tools and techniques that support agile project management; (4) Understand selected Agile methodologies and process frameworks such as Scrum, XP, Crystal; and (5) Understand an Agile implementation roadmap for their organization.	1	\$6,000 for up to 20 people \$400 for each additional student Max of 40 participants
CMMI High Maturity Overview	This half-day course introduces participants to the concepts associated with the CMMI Process Areas at Maturity Levels 4 and 5	The course prepares participants to: (1) Understand statistical and quantitative management techniques; (2) Understand the intent of high maturity in CMMI; (3) Understand the practices at Maturity Levels 4 and 5; and (4) Understand the value of a high maturity implementation and how to get started.	½ day	\$11,000 for up to 20 people \$200 for each additional student Max of 40 participants
CMMI High Maturity Workshop	This 2-day course provides a practical application of high maturity concepts to enable quantitative management. Pre-requisite: CMMI High Maturity Overview	During this workshop participants will use their own metrics to build process performance baselines and process performance models so that quality and process performance objectives can be achieved.	2 days	\$18,000 for up to 20 people \$500 for each additional student Max of 40 participants

**Discounts offered with paid registration of 10 or more individuals from the same organization.*